

Sample Prospect Sheet

By Colorado Nonprofit Association

Name: _____ Telephone: _____

Address: _____ Email: _____

History of Engagement with Organization	Giving to Similar Interests
Board Participation - yours and others	Giving to Other Types of Organizations/ Activities
Family Information	When and How Donor Typically Gives
Business Information (company, type of business, longevity)	Recognition Preferences
Education	Clubs, Hobbies, Affiliations

Contact/Move History:
